

Under the patronage of  
**His Highness Sheikh Mohammed bin Rashid Al Maktoum**  
Vice-President and Prime Minister of the United Arab Emirates and Ruler of Dubai

تحت رعاية  
**صاحب السمو الشيخ محمد بن راشد آل مكتوم**  
نائب رئيس الدولة رئيس مجلس الوزراء حاكم دبي



البحار العربية  
**OFFSHORE ARABIA**

# مؤتمر ومعرض البحار العربية 9<sup>th</sup> OFFSHORE ARABIA CONFERENCE & EXHIBITION

28<sup>th</sup> February – 1<sup>st</sup> March 2018

Dubai International Convention &  
Exhibition Centre, United Arab Emirates



Under the Theme  
“Navigating the future and facing the challenges”



Endorsing Partner



Strategic Partners



UNITED ARAB EMIRATES  
MINISTRY OF CLIMATE CHANGE  
& ENVIRONMENT



الهيئة الاتحادية للمواصلات البرية والبحرية  
Federal Transport Authority - Land & Maritime



Supported By



Tasneef®  
Life Environmentally Optimized



OGSC



## What is Offshore Arabia?

Offshore Arabia is a focused prestigious meeting place of the Offshore Industry, and it's diverse spectrum from the Oil & Gas sector to the Marine & Maritime Industry.

Launched in 2004, Offshore Arabia embraced the environment and stood as a reference point to battle Oil Spills and unfold the knowledge and advancements to prevent the worst environmental pollutions caused by humanity abuse of nature resources.

This event will provide the opportunity to showcase the 'state of the art technology and know-how of the Oil and Gas and the Marine and Maritime sector. The event will also reflect every organization's commitment to marine and the environment. This two days' event will be an excellent platform for networking, exchange of knowledge and information between individuals and companies, which can lead to business opportunities and strategic partnerships between exhibitors and conference participants who are members of government, non-governmental organizations, regional and international industry groups.





**Network with Global Business Leaders  
that are Shaping the World's Oil, Gas,  
Marine, Maritime & Environment Industry**





## Why Exhibit With Us ?

### ◆ A Strategic Marketplace

The UAE has \$66 billion (Dh242 billion) expected in Maritime Investments, and nearly 10% of the world Oil reserves.

### ◆ A Deep Foundation

12 years of success catering to the Offshore Industry, Offshore Arabia has deep roots in the minds of top industry professionals.

### ◆ A Strength In Partnerships

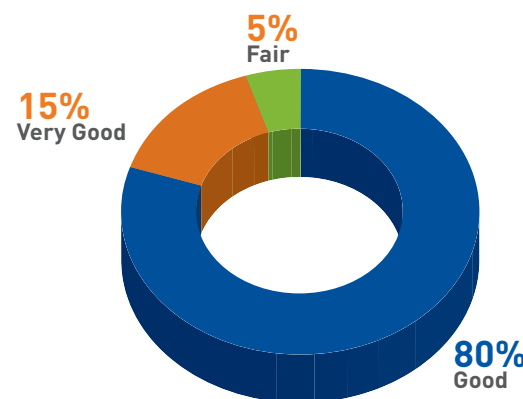
The Patronage by his Highness Sheikh Mohammed Bin Rashid Al Maktoum enabled Offshore Arabia to build strong bridges in the Marine and Oil Industry from NOCs and IOCs, established service companies to government bodies, global associations and distributors.

### ◆ A Buyers Program

The buyers program enable us to directly connect our Exhibitors to a list of invited elite Buyers with high interest in the products & services offered at the exhibition floor.



## Overall Exhibitors Assessment:



## Who Should Exhibit?

- Oil, Gas & Petroleum Industry
- Shipping / Tankers, Exploration, Tug & Barge operators
- Offshore Vessel Owners, Operators, Charterers
- Drilling Companies
- Petrochemical Facilities and Refineries
- Oil Spill Response Service Providers & Equipment Manufactures
- Port Authorities, Private Ports, Shipyards
- Ship Builders / Shipyards
- Global Maritime Organisations, Associations & Unions
- Global Marine Scientists and Researchers
- Classification Societies, Pollution Control Boards
- OEMs, Pollution Response Equipment Suppliers
- Public Relation Companies- CSR initiative
- P&I Clubs
- Certification / Classification Societies
- Marine and Maritime Training and service providers
- Regional and International Marine Environment Research & Development Centers
- Regional and international Independent Environment Specialist
- Regional & International Environmental Organizations
- Renewable Energy and Technology Sector
- Coastal and Offshore Urban Developers
- Regional and International Municipalities
- Energy Consultants and Bodies
- Security, Rescue and Search Services
- Safety Companies and Service Providers
- Diving / Salvage Operation Services
- Satellite Tracking Systems and Sea Surface Monitoring Equipment Manufactures
- Waste Disposal / Treatment from Oil Spills Service / Providers
- Insurance Damage Impact Assessment and Insurance Risks Services / Providers
- IT Solutions and Software for Energy & Environment and Monitoring and Mapping
- Wildlife Rescue / Rehabilitation
- Regional and International Media
- Transportation Services
- Oceanography and Mapping
- Banking Sector



# Region's Largest Event for Oil, Gas, Marine, Maritime & Environment



## Marine & Maritime Sector:

According to industry estimates released on 22<sup>nd</sup> May 2016, the UAE investments in the maritime industry are expected to reach \$66 billion (Dh242 billion) in the next three to four years which is 30% to 35% of the Middle East projected investments in the sector.

## Oil & Gas Sector:

The UAE shares nearly 10 % of the world total oil reserves, and oil has provided the income to boost both economic growth and the expansion of social services in the emirates. In the coming years natural gas will play an increasingly dominant role in the UAE development, distinctly as a fuel source.

## Overall Visitors Assessment:



### ExxonMobil

“ I really found it very useful especially the chance to make contact with individuals I have never met from range of different countries and organisations.”

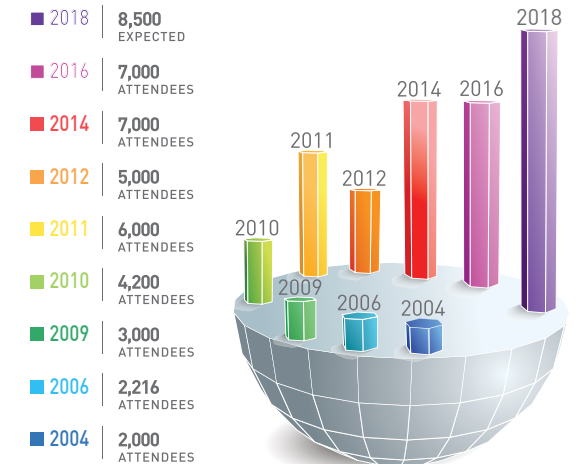
#### Dr. Thomas Coolbaugh

Distinguished Scientific Associate -  
ExxonMobil Research & Engineering

## Participating Countries

Australia	China	Iran	Nigeria	Spain	Switzerland
Austria	Cyprus	Italy	Norway	Sri Lanka	Turkey
Bahrain	Egypt	Libya	Pakistan	State of Kuwait	UAE
Belgium	France	Malaysia	Russia	State of Qatar	USA
Brazil	Germany	Morocco	Saudi Arabia	Sultanate of Oman	United Kingdom
Canada	India	Netherlands	Singapore	Sweden	

## Visitors:





# Diligent in our Dedication to Offshore Environment

Protecting our ocean and coastal economies





## The Conference:

It is an opportunity to demonstrate the organizations clean environment policies, their commitment to health & safety and their ability to offer effective applications and technologies in today's struggling markets.



### Rutter Inc.

“ The Organization has been very good, a great number of representatives from major companies have shown up, we have had the opportunity to meet with them and that more than exceeds our expectations.”

**Brian Johnston**  
Strategic Business development



### AllMaritim

“ We have been here four times before. Lot of important people are attending this event, we find it very useful and inspiring. We see new opportunities by attending Offshore Arabia.”

**Trond Gulbrandsoy**  
International Sales Manager, AllMaritim Norway

## Conference Focus



**Oil & Gas**



**Regional & International Shipping**



**Global Issues & Environment**



**Future Projects & Technologies**



**Oil Spill & Protection**



**Financing & Legal**

### PG Flow Solutions & Calder Limited

“ The Exhibition was very good very professional and the organizers were very efficient in what they have done.”

**Paul Rennie**  
Sales Manager, Process equipment

**CALL FOR PAPERS  
SUBMISSION IS NOW OPEN**

# BUSINESS OPPORTUNITIES NOT TO BE MISSED

## Exhibition:

Plan now to exhibit at Offshore Arabia 2018. Our exhibition provides you a unique opportunity to showcase your company's products and services to the world's leading experts and key decision-makers of Oil, Gas, Marine & Maritime sector.

## Advertising:

Highlight your presence at Offshore Arabia 2018 by advertising in the Conference and Exhibitor catalogue. More than 8,000 industry expert attendees are expected from around the world. All attendees will receive this publication onsite as part of their registration package.

## Sponsorship:

For companies looking to develop and leverage business opportunities, Offshore Arabia 2018 provides exclusive branding and hosting opportunities - why not use this opportunity to raise your profile internationally to gain a competitive edge? We will work with you to build a package that meets both your marketing objectives and your budget requirements.

For more information please contact:



**Bilal Merhi**  
Business Development Manager  
Mobile: +971 50 567 6164  
bilal.merhi@index.ae  
index.ae

**Rajesh Chandran**  
Operations Manager  
Mobile: +971 56 704 9443  
rajesh.chandran@index.ae  
index.ae

     
OffshoreArabia

[offshorearabia.ae](http://offshorearabia.ae)





البحار العربية  
OFFSHORE ARABIA



OffshoreArabia

[offshorearabia.ae](http://offshorearabia.ae)



**INDEX Conferences & Exhibitions Organisation Est.**

P.O. Box 13636, Road # D-62, Opposite Nad Al Hamar, Dubai, United Arab Emirates, Tel: +971 4 520 8888, Fax: +971 4 338 4193, [info@offshorearabia.ae](mailto:info@offshorearabia.ae)